



Head Office:

Level 3, 45 William Street  
Melbourne VIC 3000  
Tel: 613-9614 8510 Fax: 613-9614 8201  
[admin@whitehorsestrategic.com](mailto:admin@whitehorsestrategic.com)  
[www.whitehorsestrategic.com](http://www.whitehorsestrategic.com)

ABOUT WHITEHORSE >

OUR SERVICES >

MEET OUR PEOPLE >

NEWSLETTERS >

OUR CLIENTS >

CONTACT US >

## WHITEHORSE NEWS –August 2008

### TRIM support in Melbourne

Since December last year Whitehorse have offered TRIM expertise in the installation, training and support of this excellent product to our Northern Territory clients.

Now, with encouragement from Hewlett-Packard, the new owners of the product range, we are extending those facilities to our Victorian and Tasmanian client base, serviced from the Melbourne office.



TRIM, the world's leading enterprise content management (ECM) product was developed for government and regulated industries by Australian company TOWER Software, (acquired by HP this year). TRIM delivers award-winning electronic document and records management (EDRM) solutions. It is one of the few records applications that complies with the growing list of legislative requirements and is endorsed and used in all Australian federal and state government jurisdictions, and by US government departments and many large corporates since 1985.

The latest offering is TRIM Context version 6 covering:

- Web Content Management
- Meeting Manager
- Electronic Document Management
- Records Management
- Imaging
- Workflow
- Document Centric Collaboration

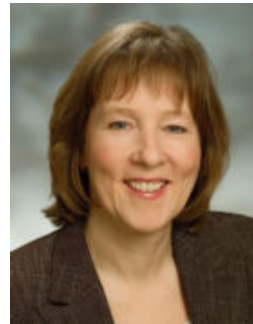
One of the features which Whitehorse brings to the table is our established Sharepoint expertise.

Both large and small clients wish to avail themselves of the features of both Sharepoint and TRIM, and gain the benefits of both.

The Whitehorse TRIM and Sharepoint team is continuing to expand with additional partners and staff, based in both Melbourne and Darwin, to meet this growing need.

### Strengthening our Team

We are very pleased to introduce new Whitehorse senior consultant, Bettina Harlos, who commenced with us this month. Bettina has also joined the TRIM team.



Bettina Harlos has a university degree in Marketing, Management and Sociology and is a certified ICT Project Manager. She is a specialist in Call-Centre Technology, Business Systems and ICT-Services.

She has had a varied career in ICT, including as Manager Telecomm/WAN, and later Manager IT, for the private customer Service Centre of Dresdner Bank (part of the Allianz Group); IT consultant for Frankfurt Book Fair; Process Manager for Koelnmesse (Cologne Trade Fair Organisation) and CIO for Swedex, before migrating to Australia in 2007.

After arriving in Australia she spent a brief period in IT recruitment and was then appointed Project Manager Business Process & Service Delivery for the establishment phase of CenITex, the ICT shared services initiative of the State Government of Victoria.



AUSTRALIAN  
COMPUTER  
SOCIETY

As a Member of the Australian Computer Society State Board Victoria and Member of the National ACS-W Board Bettina also represents about 670 women working in ICT roles in Victoria.

#### Privacy note:

Please Note: Whitehorse Strategic Group respects your privacy: we do not sell, rent or pass on your name or details to third parties.

If you do not wish to continue to receive this newsletter please e-mail [admin@whitehorsestrategic.com](mailto:admin@whitehorsestrategic.com). Your decision to be removed from our mailing list will be respected. Thank you.