

WHITEHORSE NEWS –June 2008

Helping East Timor administration

Whitehorse has been invited by Liborio Pereira, Secretary of the Public Service Commission of the Government of East Timor, to advise on the new Governments' information management processes, procedures, and systems.

The initial visit, by Whitehorse partner Ana Govan, took place earlier this month

The itinerary included visits to the National Archives, National Administration, Parliament, and the Departments of Economy and Development, Library & Lands and Planning, and meetings with relevant officials and staff.



Government House, Dili, East Timor

The objective of the visit and subsequent analysis is to identify cost effective processes, procedures and systems (physical and electronic) that could be implemented in a reasonable timeframe, that meet International standards and best practice Information management.

Ana also offered to speak to a round table at the end of the visit to senior people from the agencies listed above regarding compliance gaps, possible costs and timeframes.

ICT Outsourcing insights

Whitehorse Chairman, Ian Dennis, will chair the first of a series of public seminars in Melbourne this month, titled "How to succeed with your next IT outsourcing deal"

Jointly hosted by the Australian Computer Society and University of Melbourne, and supported by the Government of Victoria (Multimedia Victoria), the seminar will be led by Associate Professor Peter Seddon, Department of Information Systems, The University of Melbourne, Australia.

Ian's background knowledge of outsourcing should be valuable to the seminar, as he was the architect of the ACS policy on outsourcing, and a member of the development team of an award winning outsourcing methodology, as well as his many years of consulting on outsourcing matters.

Some time ago, Ian said "Outsourcing and offshoring have existed in IT for over fifty years.

- We need to stop assuming that US models of IT decisions apply, they don't, our productivity is higher, and our costs lower, than the US.
- We need to recognise that if you buy services on a cost-plus basis, the plus has to come from somewhere, and that an outsourcing company can find that plus by offloading the work to an offshore operative.
- We need to recognise that Outsourcing is not a panacea, that some poor decisions have been made to outsource what shouldn't have been and that panacea outsource claw backs sometimes feed into offshoring decisions, in a desperate attempt to achieve cost benefits that have not eventuated.
- And we need to recognise that ICT decisions are not just about three month bottom line short term thinking , they require a strategic approach, and that Governments and major corporations have an ethical obligation to their marketplace, their domicile, and their voters."

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